

GREENTRAX CHRISTMAS NEWSLETTER 2022

TOP TWENTY BEST SELLERS 2022

01. Eric Bogle	<i>Source of Light</i>	CDTRAX415
02. Kyle Warren	<i>Relentless</i>	CDTRAX411
03. Fiona J Mackenzie	<i>Tac' An Teine</i>	CDTRAX416
04. Tony McManus & Julia Toaspern	<i>Live in Concert</i>	CDTRAX405
05. Eddie Seaman	<i>Cave of Gold</i>	CDTRAX409
06. Ian Bruce	<i>Young Territorial</i>	CDTRAX414
07. Eric Bogle	<i>Singing The Spirit Home Box Set</i>	CDTRAX4001B
08. Dick Gaughan	<i>The Harvard Tapes</i>	CDTRAX406
09. Kathleen MacInnes	<i>Summer Dawn</i>	CDTRAX294
10. Eric Bogle	<i>By Request</i>	CDTRAX210
11. Malinky	<i>Handsel</i>	CDTRAX402
12. Various Artists	<i>Hamish Henderson Tribute Vol 2</i>	CDTRAX410
13. Various Artists	<i>Hamish Henderson Tribute Vol 1</i>	CDTRAX244
14. Fraser Bruce	<i>Every Song's A Story</i>	CDTRAX413
15. Fiona J Mackenzie	<i>Duan Nollaig</i>	CDTRAX320D
16. Barbara Dickson	<i>To Each & Everyone</i>	CDTRAX378
17. Various	<i>Gaelic Psalms from Lewis</i>	CDTRAX9006
18. Various	<i>Music & Song of Scotland</i>	CDGMP8017
19. Eric Bogle	<i>At This Stage</i>	CDTRAX286
20. Brian McNeill	<i>No Silence</i>	CDTRAX412

Sales for 12 months, up to 05/12/22

THE GREENTRAX TEAM

IAN GREEN
Managing Director
ian@greentrax.com

ELAINE SUNTER
Accounts and Royalties
elaine@greentrax.com

*And there's a hand, my trusty fiene, and gie's a hand o' thine!
And we'll tak' a right gude-willie waught, for auld lang syne.*



Greentrax Recordings LTD

Cockenzie Business Hub
Edinburgh Road, Cockenzie
East Lothian. EH32 0XL
T: 01875 814155 • F: 01875 813545
e: ian@greentrax.com
www.greentrax.com



IF THIS ONE GUY HAD ORDERED ONLINE LIKE EVERYONE ELSE
THE WORLD, WE COULD HAVE HAD THE NIGHT OFF!

Christmas Newsletter 2022

*Merry Christmas and a Happy New Year from
the Greentrax team – Ian and Elaine*



Seasonal Greetings

Elaine and Ian would like to wish all our artists, media friends, business associates, distributors and retailers a Very Merry Christmas and a Healthy and Happy New Year.

As usual we are not sending out Christmas cards – a donation to Cancer Research will be made.

Highlights of 2022

In 2021 Greentrax moved all CD stock back from Gordon Duncan Distribution, at Kilsyth, to a storeroom acquired within the Cockenzie Hub and 2022 saw the new arrangement being consolidated and functioning smoothly. With the death of Pat Clark and Cath Mack's redundancy, some while ago, Greentrax returned to Elaine running the administration and accounts and Ian taking over mail order and supply of stock to distributors and retailers, in addition to the work entailed with new releases, contracts etc. This has all settled down admirably and orders go out mainly on the same day they are received.

We are pleased to be still working closely with the talented John Slavin of Designfolk on design and also David Joyce, who prepares our adverts and keeps our catalogue up-to-date. Our U.K. distributors continue to be Gordon Duncan Distribution, Proper Music Distribution, and Highlander Music, while Music and Words cover some European areas and M.V.D. takes care of all North America.

Due to the decline in the CD market, Greentrax has in very recent years cut back on the number of annual releases and as will be seen later, we have only had three new releases in 2022. A sign of the times but we are pleased to say the three new albums have sold encouragingly well. The release output for 2023 is likely to be similar. The most encouraging aspect of CD sales is mail order which has increased, as the number of high street record

shops has diminished. More retailers ceased to trade during 2022.

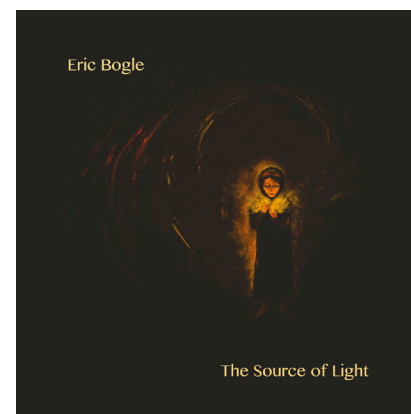
You will see from our 'Top 20 Best Sellers For 2022' list that Eric Bogle has four albums in there, which is a bit of a record (if you'll excuse the pun); while the two Hamish Henderson Tribute albums also feature. One surprise item is 'Gaelic Psalms From Lewis' (CDTRAX9006) at number 17, which has been on release by Greentrax for many years, but which experienced a big increase in 2022 sales for some reason.

Tony McManus and Julia Toasperm extensively toured the U.K. and Europe during 2022; Brian McNeill continues to undertake massive tours and other Greentrax artists, including Robin Laing, are now picking up gigs after the prolonged lockdown period, which caused most venues to shut shop for several months at least. Tough times for them and touring artists. Downloads continue to increase annually which has to some extent balanced out the decline in physical CD sales.

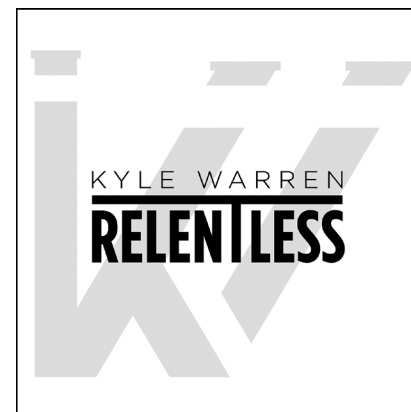
A Hamish Henderson Night: 'Ballad of The Banffies' will take place at the 2023 Celtic Connections festival in Glasgow, on Sunday 22nd January at 8.00p.m. in the Strathclyde Suite of the Glasgow Royal Concert Hall. This should be a memorable concert with Fiona Hunter (Malinky), John Morran (Deaf Shepherd) and rising star Cameron Dixon performing fresh settings of some of Hamish's well-loved songs. The album of the same title (CDTRAX410), produced by Dr Fred Freeman, continues to sell well. ❀ IAN GREEN



Greentrax releases in 2022



The first release of 2022 was Eric Bogle's *The Source of Light* (CDTRAX 415), which on first hearing caused Ian to laugh, cry and ponder the many issues raised. A simply excellent album of mainly Eric's own songs, plus a couple by Pete Titchener and the late John Munro. The next was Kyle Warren's *Relentless* (CDTRAX409), featuring Kyle's amazing piping skills. In September we released a new album by Fiona J Mackenzie *Tac' An Teine* (CDTRAX416), another outstanding album of Gaelic songs from Fiona.



Greentrax releases for 2023

Not a lot set in stone yet for 2023 but early releases include a Davy Steele compilation, from his own solo albums and material from Greentrax Recordings; a new album from the popular East Lothian singer/songwriter Alex Hodgson, is currently being researched by Alex and an album from Rod Paterson is close to completion. More to follow of course. ❀

IAN GREEN – Managing Director